

DISCUSSION OUTLINE

THE LEADER'S EDGE

Practical Principles for Pastors, Staff and Leaders

O.S. HAWKINS

Spending time in discussion and interaction after viewing the sessions will be a valuable experience. Thoughtful discussion allows team members to share their impressions and insights, develop a closer relationship, and learn from each other's experiences. As leader, you will want to encourage an attitude of openness and informality, and welcome every person's contribution to the discussion. Everyone's thoughts are valuable. Here are a few things to consider.

SUGGESTIONS FOR LEADER

- Provide team members with a copy of the discussion outline (downloadable at no charge from sampsonresources.com)
- After viewing a session, allow team members to reflect on the session topic and what resonated with them.
- Encourage any who might have special or unique insights concerning a particular point to share.
- Talk about how some of the principles mentioned have already worked in your own ministry situation.
- Reflect on some areas where you are strong, as well as on areas that need to be strengthened.
- Be sure to spend time on application, e.g., "How does this apply to us? In what areas?"
- As time permits, allow team members to mention one or two action points they will commit to, e.g., "Here's what I'm going to do, work on, improve, etc., to stay on the 'leader's edge' in my work."
- The next time you're together, review progress on the team's action commitments.
- Wrap up the discussion on a positive note.

HOW TO USE *THE LEADER'S EDGE*

- Monthly staff meetings
- Staff retreats, planning sessions
- Church-wide leadership workshops
- Personal development and inspiration
- Have staff [stream sessions online](http://www.sampsonresources.com) in private—wherever Internet is available—then follow up with discussion the next day (online streaming available from www.sampsonresources.com)
- Assign various staff members to serve as facilitator
- Use a big screen, if possible—the bigger the screen, the bigger the impact
- Select sessions according to needs and focus

Best wishes with *The Leader's Edge*.

OUTLINE

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1 – BACK TO THE BASICS

Understanding the Significance of the Call of God

The call of God is . . .

PERSONAL

PURPOSEFUL

PRACTICAL

PROVIDENTIAL

2 – BUILDING A TEAM THAT WILL ENDURE

Where Together Everybody Achieves More

Effective leaders train their teams to be . . .

POSITIVE

PATIENT

PERSISTENT

PASSIONATE

3 – FROM VISION TO REALITY

Not Just Any Old Map Will Get You There

Clarity of vision is characterized by . . .

DEFINITION

DESIGN

DYNAMIC

DIRECTION

DEPENDENCE

4 – ABOVE ALL ELSE

Keeping Your Integrity under Lock and Key

Integrity, your most treasured asset, is . . .

ROOTED IN THE PRIVATE LIFE

REFLECTED IN THE PERSONAL LIFE

REINFORCED IN THE PROFESSIONAL LIFE

REVEALED IN THE PUBLIC LIFE

5 – WHEN CONFLICT COMES

Never Cut What You Can Untie

In times of disagreement and opposition, there's . . .

A TIME TO BACK OFF

A TIME TO STAND UP

A TIME TO GIVE IN

A TIME TO REACH OUT

6 – THE BE-ATTITUDES---PART ONE

Earn a Hearing by What You Say and How You Say It

To be a leader who is loved and followed, you must . . .

BE APPROACHABLE

BE AFFIRMING

7 – THE BE-ATTITUDES—PART TWO

Earn a Hearing by What You Do and How You Do It

To be a leader who is loved and followed, you must. . .

BE APPRECIATIVE

BE AFFECTIONATE

BE ATTENTIVE

BE AGGRESSIVE

BE ACCEPTING

BE ACCURATE

BE AUTHENTIC

BE ACCOUNTABLE

8 – PREPARATION IN 3D

Three Dimensions of Ministry Readiness

Preparation for confident leadership contains . . .

A PRACTICAL DIMENSION

A SPIRITUAL DIMENSION

AN INTELLECTUAL DIMENSION

9 – FOUR QUESTIONS EVERY LEADER MUST ANSWER

Effective Leadership Involves More than Barking Orders

Leaders hold themselves accountable by asking . . .

AM I A SERVANT?

DO I HAVE A SENSE OF CALLING?

AM I CONTEMPORARY IN APPROACH?

DO I HAVE AN ETERNAL PURPOSE?

10 – MOBILIZING FOR MINISTRY

Getting People Off the Bench and Onto the Field

To involve people in ministry, you must help them . . .

SEE THE NEED

FEEL THE NEED

TOUCH THE NEED

FOLLOW UP THE NEED

11 – MARKETING IS NOT A DIRTY WORD

Understanding People and What Moves Them

Getting people's attention and influencing them requires . . .

AN OUTWARD EXPRESSION

AN INWARD EXPRESSION

AN UPWARD EXPRESSION

12 – FINDING THE LOST GENERATION

Five Characteristics of a Generation That Is Searching

To reach this illusive generation we must first understand that . . .

THEY ARE SEARCHING FOR A MEANINGFUL RELATIONSHIP

THEY WANT IMMEDIATE GRATIFICATION

THEY WANT SOMETHING FOR NOTHING

THEY ARE SEARCHING FOR GUILT-FREE LIVING

THEY ARE THIRSTY FOR PROSPERITY WITH LITTLE HOPE OF OBTAINING IT